



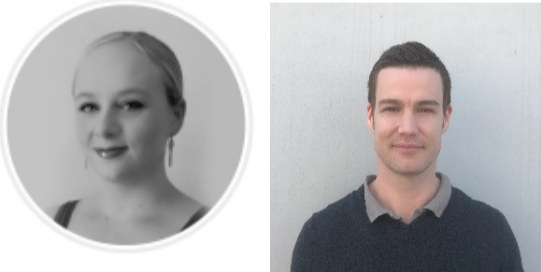


Protea Branch Education Forum 2018 Agenda



08h30 – 09h30	Arrival, registration and visit Sponsors' exhibition stands	
09h30 – 09h35	Welcome – Roy Mac Lachlan, FIA Protea Branch Chairperson	
<p>09h35 – 10h00</p> 	<p>Lizelle van der Merwe, CEO of the Financial Intermediaries Association</p> <p>An FIA update</p> <p>Lizelle joined the FIA, as CEO, in November 2016. Responsible for leading the development and execution of the association's strategy. Lizelle has worked in the insurance industry for the past 20 years (incl. Broking, Business Development and Strategy). She likes to challenge the status quo and believes that learning happens every day through engaging with and listening to a variety of voices. Lizelle lives by a no limits philosophy and believes that success is the reward for those who are committed to working smart and making a difference. The development and sustainability of intermediaries is her first priority.</p>	
<p>10H00 – 10h30</p> 	<p>Precious Nduli - Head of Technical Marketing, Discovery Insure</p> <p>Insuring the Risks of Today</p> <p>Precious holds a MBA from the University Of Cape Town Graduate School Of Business, as well as a Bachelor of Science in Actuarial Science from Wits and a Bachelor of Commerce Honours in Financial Analysis and Portfolio Management from UCT. She has been recently recognised by the Mail & Guardian as one of the top 200 young South Africans for 2018</p>	
<p>Master Class Sessions 10h35 – 11h05</p>		
Library	Main Room	Greeting Room
<p style="text-align: center;">Dave Honeyman, SHA Specialist Underwriters</p>  <p>Personal Accident Cover for Business and Individuals:</p> <p>The Presenter: Dave has been in the Industry for more than 25 years. The first 13 years were spent as a Retirement Fund Consultant at Alexander Forbes; followed by a move to the short-term insurance business to focus on Employee Benefits. Dave is currently employed at SHA Specialist Underwriters, as Executive Head of Accident and Health.</p>	<p style="text-align: center;">Alexander Simeonides and Brandon Garbutt, Capital Legacy</p>  <p>Does your Client Know the True Cost of Dying?</p> <p>The Presenters: Both Directors of Capital Legacy. Alex previously ranked as the top advisor with Discovery and Liberty and has extensive experience in deceased Estates and Trust Administration. Brandon was a founding member and principal of Wealth Solutions Capital, holds an MBA and was a top 3 finalist in 2013 for the 'Rising Star Award' in the financial sector category</p>	<p style="text-align: center;">Adelle Hartley & Jonathan Thompson, Envirosure Underwriting Managers</p>  <p>Environmental Impairment and your Business: Understanding the Impact of Environmental Liabilities.</p> <p>The Presenters: Adelle was awarded Woman of the Year in 2006, while employed at Telkom. She joined Envirosure in 2008 and is currently the General Manager of the Transport Impairment Division. Jonathan holds a BSc Honours degree in environmental management and has extensive experience in contaminated land management. Joined Envirosure in 2015 and is currently the General Manager: Static Division</p>
<p>Comfort Break / Visit Sponsor Exhibits 11h05 – 11h25</p>		

Master Class Sessions

11h30 – 12h00

Library

**Ian Barton,
CIB (Specialised Building
Insurance)**



**Sectional Title & Community
Schemes 101 – Understanding
the Legislation and Requirements
to cover your client
comprehensively and correctly**

The Presenter:

Ian has been focussing on underwriting sectional title business for more than 15 years, having previously worked at CIA, before starting FPA in 2005.

Main Room

**Ryan Van de Coolwijk,
ITOO Special Risks**



**Hackers and Ransomware: New
Age Perils**

The Presenter:

Ryan holds a BSc in computer science, a national diploma in computer system engineering and extensive experience in information security. He worked at ISA, Deloitte and CyGeist before joining ITOO in 2016

Greeting Room

**Adriaan Rheeder,
Leppard
Underwriting Managers**



**Paying the Price for Incorrect
Advice**

The Presenter:

After 5 years as an underwriter at Lombard Insurance in the Trade Credit division, Adrian moved to Leppard in 2016 where he is now involved in D&O underwriting, marketing and systems development.

12h00 – 12h30



Naresh Tulsie, FAIS Ombud

Advice for Advisors

Naresh is an admitted Attorney and has first-hand experience from positions in the financial services industry for over 20 years (including work for long and short-term insurers, a prominent bank and intermediary organisations. Formerly and Assistant ombud at the Offices of the Ombudsman for Short-term Insurance. Naresh is a Strategist, Mentor and Coach, Business Advisor, thought-provoking Speaker and Writer. He is an avid reader and displays a keen interest in evolving technologies in the financial services space and displays a passion for complaints resolution.

Lunch / Visit Sponsor Exhibits